

Old Creamery Cooperative
Annual Meeting 2021
Report by the Treasurer

- The financial headline is that the Creamery is on track to break even on its operations, reversing several years of losses exceeding \$300,000. This result is BEFORE accounting for any grants and donations.
- This is a major accomplishment that we have Lloyd, the Creamery staff and the whole community to thank for. With the updating of product selection and pricing the Creamery can meet more of our routine shopping needs than ever before and the strong sales mentioned by Lloyd show this.
- With this solid operating foundation, we can address some of the other financial challenges that remain: necessary capital improvements, rebuilding equity and restructuring debt to Member-Owners.
- We are finalizing a multi-year capital plan which we will share with members in the coming months. We hope to secure some grant support for this necessary work, but we also will need Member support to help cover costs. Some of these improvements will not be visible to customers, but others will result in a more pleasant and welcoming store, so we hope that those of us who can will chip in.
- With the improved operating performance we believe that the Creamery's equity will stabilize this year, after many years of losses which threatened to put us into negative equity, complicating our relations with lenders and other partners. Over the next few years we hope to rebuild equity to a more comfortable level which we hope will open the door to more partnerships in the future.
- We are very grateful to all the Member-Owner Lenders who have rescheduled or forgiven their loans over the years. We are committed to continuing to meet payments as they come due, but will continue to speak with M-O Lenders to smooth out the repayment burden over the next few years while we explore options for replacing a prudent amount of this financing with other favorable financing.
- So overall, the Creamery is in its best financial condition in several years. The most important thing we can all do is KEEP SHOPPING! There are more competitively priced staples than ever before; take a look! Over the coming months we will share plans for a capital campaign and we hope that you will all take a serious look.